



Named a Leader in The Forrester Wave<sup>™</sup>: Digital Insurance Agency Platforms, Q1 2022



**15,000** broker customers worldwide

**1,200** service provider customers worldwide



**10** acquisitions since 2018

*Want to learn more?* marketing@zywave.com zywave.com

## Z**)**WAVE

# Service Providers, Meet Zywave

## If you think you know Zywave, think again.

While our foundations may have been as a content engine for insurance brokers, today we're much more than that. We have developed a strategic portfolio of products for service providers – ranging from PEOs and payroll organizations to insurtech providers and wellness entities – that can assist with prospecting, HR, compliance, content development, customer engagement, and more. Our solutions will help you transition from traditional processes to dynamic, scalable workflows – helping you deliver a best-in-class experience.

## **Designed for Service Providers**

Consumers demand more than ever before from service providers. Regardless of the industries you serve, consumers have raised their expectations when it comes to their service providers. We have the insurtech solutions to help you stay ahead of the game:

**Streamline Prospecting Efforts** 

**Deliver Informational Resources** 

**Engage with Customers** 

Share HR and Compliance Tools

**Intelligently Assess Risk** 

### Your Growth is Our Business

We're enabling our customers to build high-functioning revenue operations teams that drive their organizations to a new level of efficiency, excellence and engagement. We are building a Modern RevOps Machine that will drive your organization to a new level of efficiency, excellence and engagement. We've been busy developing a portfolio of products and services that will get you to the next level. We've had 10 acquisitions since 2018, including industry leaders like Advisen, and were named as a Leader in the Forrester Wave<sup>™</sup>: Digital Insurance agency Platforms, Q1 2022.

#### We've Changed

You may know us as a provider of content and other sales and marketing solutions for insurance agencies, but we have transformed. Behind our new portfolio, we are an enlightened company and smart team with a deep focus on service providers tied closely to the insurance market, poised to serve you better. With a focus on innovation, research & development and customer experience, along with new partnerships and acquisitions, we have all the solutions and tools you need to succeed.

### **Embracing Revenue Operations**

You have a lot to manage. Our goal is to make it easier for you by offering user-friendly options to build a blended front-and back-office solution that works for your organization. Think of it as an all-in-one platform, offering sales, marketing, and management solutions to power your growth – your very own revenue operations machine.

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